



### **For Immediate Release**

Contact:  
Evan Zall  
Ebben Zall Group  
781.449.3244

### **Glenn Frank Joins Lexington Wealth Management as Partner** *Financial veteran brings renewed focus on holistic client service*

**Lexington, MA, April 21, 2010** – Lexington [Wealth Management](#) today announced it has welcomed to the firm Mr. Glenn Frank as a Partner and Director of Investment Tax Strategy. Mr. Frank will focus on providing senior client service, developing customized financial and investment related tax strategies for clients, and contributing to the overall investment decisions of the firm.

Mr. Frank has over 20 years of experience in investment consulting and financial planning. He has been consistently recognized by Worth magazine as one of the country's top Wealth Advisors – a distinction that is shared by Lexington's co-founders, [Michael Tucci](#) and [Kristine Porcaro](#). Frank, Tucci, and Porcaro were among a small number of Massachusetts advisors in the final year of Worth's ranking in 2008.

"Glenn is an invaluable addition to Lexington Wealth, both from a client and a firm management perspective. Tax and investment strategy have too often been approached as separate yet complementary elements of client service, but Glenn has successfully evolved the practice by applying deep knowledge in both areas to construct tax smart portfolios," said Mr. Tucci, President of Lexington Wealth. "Glenn's position as a thought leader in the industry, his experience building and managing a practice through explosive growth, and his ability to provide practical investment guidance bring new dimensions to Lexington Wealth."

Prior to joining Lexington, Glenn served as Senior Vice President and Senior Investment Strategist for Calibre Advisory Services Inc. He provided consultative wealth management services for high net worth families and was a member of the investment committee in 2004 and 2005. Before his work at Calibre, Glenn was one of three partners and a member of the investment committee at Tanager Financial Services, where he played an integral role in growing the firm to \$2 billion in assets under management.

"Lexington Wealth is arguably the premier boutique wealth management firm in the region, and



together I believe we can build even more value on top of this already outstanding foundation,” said Mr. Frank. “Our independence, our compassion and understanding of clients’ life circumstances, and our access to state of the art investment resources and reporting make for a powerful combination that will allow us to provide clients with unparalleled service.”

Mr. Frank has been a champion of incorporating “asset location” into portfolio construction, an approach that determines the best vehicles for advancing clients goals while minimizing tax exposure. “Making the most out of tax sheltered accounts such as IRAs, 529 plans, and some insurance plans can make a sizable difference in how tax exposure impacts returns,” said Mr. Frank. “Indeed, many clients will save significantly by putting the right tax strategy in place, and will still benefit from Lexington’s high quality risk management, financial planning, and investment performance.”

Mr. Frank has also made his mark in the academic community as the Founding Director of the Master of Personal Financial Planning program at Bentley College. He is a member of the program’s advisory board and teaches two graduate level courses within the program, Portfolio Management and Investment Vehicles.

In addition to recognition by Worth Magazine, Lexington Wealth Management ranked among Wealth Manager’s [“Top 50 Wealth Managers Quarterly Pulse Ranking.”](#)

### **About Lexington Wealth Management**

Lexington Wealth Management is a boutique, fee-only, independent investment and financial advisory firm that provides concierge services. Based in Boston and Manhattan, the firm serves clients such as men and women who are entrepreneurs or have wealth in transition. Lexington Wealth Management employs forward-thinking investment strategies while offering conflict-free advice and specialized services that give clients the most effective means to enjoying and preserving their wealth. For more information, please visit [www.lexingtonwealth.com](http://www.lexingtonwealth.com).